



Jeffrey B. Love

Partner

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Professional Experience

Jeff Love is a partner with the firm. His practice encompasses all facets of real estate transactions, including drafting and negotiating purchase, sale, syndication, and financing transactions in connection with commercial, industrial, and residential assets. He also regularly drafts and negotiates office, retail, and industrial leases for regional landlords and tenants throughout the West Coast. Mr. Love has extensive experience drafting, negotiating, and reviewing real estate loan documents, including originations, modifications, note purchase agreements and other finance-related transactions from structuring through loan closing. He is a licensed real estate broker in the State of California.

Mr. Love also has significant experience in representing clients in a wide range of corporate transactions, including private securities offerings of debt and equity, mergers and acquisitions, corporate governance matters, federal and state securities laws, and asset-based lending and borrowing. He frequently serves as outside general counsel to a variety of businesses, advising on joint ventures, strategic alliances, partnership arrangements, entity formation, and general contract preparation.

Prior to entering private practice, Mr. Love served as general counsel in the private sector, providing him valuable insights into client needs and expectations. Such experience enables Mr. Love to advise his clients

on relevant legal issues and balance business considerations to result in effective, but cost-efficient representation while also creating and maintaining positive working relationships with all parties.

Practice Areas

- Business Law
- Commercial Law
- Real Estate Law

Education

- University of San Diego School of Law (J.D.), San Diego, CA, 2009
 - Environmental Law Society, Business Law Society
- University of California at Los Angeles (B.A., History), Los Angeles, 2006

Bar Admissions

- California Bar No. 265529
- U.S. District Court, Southern District of California, 2010
- U.S. District Court, Central District of California, 2009

Professional Memberships

- State Bar of California
- Los Angeles County Bar Association
- NAIOP, SoCal, Member
- Urban Land Institute (ULI), Los Angeles, Young Leaders Group

Speaking Engagements

- Real Estate Trends and Market Updates with Jeff Love, July 2021
- How To Use The 5 W'S To Protect Your Asses With Jeffrey Love, The Passive Income Attorney Podcast, March 2021
- Multifamily Missteps, You Have To Disclose, *Myers Methods*, January 2021
- Learn Your Investing Market with Jeff Love, September 2020
- What To Look For In Finding A Good Real Estate Attorney, August 2020

- Jeffrey Love - A Lawyer's Tips On How To Protect Your Bookkeeping Business, July 2020
- Making Sense of a Buy-Sell Agreement with Attorney Jeff Love, July 2020
- The 5 W's of Incorporating Your Business, January 2020
- Top Mistakes When Investing in Real Estate, November 2019
- What You need To Know About Real Estate Investing, November 2019
- Real Estate Syndication Basics, November 2019

Publications

- Real Estate, Capital Markets and the Macro Economy, Los Angeles County Bar Association Real Property Section Review, May 2012.

Honors & Awards

- *Named as a "2021 Visionary" in the LA Times B2B Publishing Commercial Real Estate Magazine.*
- Southern California Super Lawyers Rising Stars, 2018, 2019