

Commercial Law

The constant flow of goods, services, and money between companies and their vendors, suppliers, customers, and clients is the lifeblood of business and the very heart of our economy. The benefits and profitability of these transactions are never assured; the anticipated upsides of a promising deal or sale can easily dissolve into a significant downside that can drain resources and negatively impact a company's bottom line. Maximizing the likelihood of success while minimizing risk in a transaction is not a matter of luck. It involves due diligence, anticipating all possible outcomes, meticulous documentation, and when necessary, the vigilant protection and vigorous enforcement of rights in litigation and disputes.

For four decades, the commercial law attorneys at Gibbs Giden have helped companies of all sizes and in a wide array of industries with their most important and complex business transactions. With a proactive approach and strategic vision, we work closely with our clients to thoroughly understand the nature and objectives of each transaction and establish structures that best position our clients for a positive result.

Sales of Goods and Secured Transactions

Gibbs Giden's lawyers have extensive experience with the sales of goods and secured transactions under the Uniform Commercial Code. From proper documentation and securitization to realizing on pledged collateral, the insights and efficiencies we have gained over thousands of transactions allow us to provide cost-effective representation in matters involving:

- Purchases and sales
- Leases
- Negotiable instruments
- Bank deposits
- Funds transfers
- Letters of credit
- Bulk sales

- Investment securities
- Collateral interests
- Floating liens on inventory
- Accounts receivable
- Personal guaranties

Effective and Efficient Advocacy in Commercial Disputes

No business is immune from disputes. When a commercial relationship devolves into distrust, breaches of obligations and conflict, a skilled litigator and determined problem-solver can act as both a shield and sword, protecting your company's rights and pursuing remedies that can make you whole.

Gibbs Giden's litigators have a strong track record of positive outcomes in commercial disputes. Whether at the negotiating table, during mediation, in arbitration, or in the courtroom, our lawyers are always ready to find solutions that best serve our clients interests. We understand the costs and business disruption that can be a byproduct of protracted litigation, which is why we explore all alternative avenues of dispute resolution in our efforts to bring matters to an advantageous conclusion. When litigation can't be avoided or shouldn't be avoided, the combination of skill, preparation, and aggressive advocacy we bring to commercial disputes positions our clients for successful results.

Gibbs Giden: California and Nevada Commercial Law Attorneys

Since 1978, businesses throughout California, Nevada and across the country have trusted the commercial law attorneys at Gibbs Giden with their most important transactions and disputes. We provide counsel that balances legal and business considerations in equal measure, positioning our clients for success and shielding them from loss.

In matters of all sizes and complexity, the lawyers of Gibbs Giden can address your concerns with a tailored, strategic, and cost-effective approach that is a product of decades of unparalleled experience serving selected industries and practicing specific areas of the law.

To learn more about Gibbs Giden's commercial law practice and how we can add value to your business, please call our Los Angeles office at 310-552-3400, our Westlake office at 805-261-1777, our Irvine office at 949-287-8044, or our Las Vegas office at 702-836-9800, or contact us online. We look forward to assisting you.